



LM Estimating Manager

About Us!

Inside Edge is a rapidly growing, employee owned, team-oriented company with an entrepreneurial spirit. We work to support our company's growth initiatives while supporting and servicing our customers, internally and externally, through our core company values. Our "Owner's Mentality" attracts top talent and inspires our employees to take pride and responsibility in the work that they do. We've been named a Top Workplace in Minnesota six times and aim to create a place employee-owners are proud to be a part of.

About the Team

We're enthusiastic, compassionate, bright, collaborative, fast-paced, and engaged. We bring our authentic selves to work and receive the support needed to grow. We strive to live the core company values – Integrity, Energy, Collaboration, Innovation, and Service.

About the Job:

The Local Market Estimating Manager is responsible for creating, training, and continuous improvement for our LM estimating and costing process. They will also be responsible for monitoring each estimator's capacity and providing back-up as needed.

Essential Functions:

- Effectively manage the Estimating team's workflow, ensuring that projects progress smoothly and deadlines are met.
- Develop and implement uniform practices and templates that can be consistently used across our LM Estimating team. This standardization helps maintain consistency and accuracy.
- Conduct quantity take-offs using approved techniques and software, ensuring precision in estimating project costs.
- Collaborate closely with the labor service manager, project manager, and sales teams to establish the proper project scope. Address all take-off-related queries and document them for reference.
- Adhere to established guidelines for quantities and materials to maintain consistency in estimating processes. Ensure that all estimations comply with company standards.
- Continuously research materials and installation practices to ensure accurate material quantity and labor estimates. Stay updated on industry best practices.
- Actively contribute to the enhancement of estimating processes and practices by providing valuable suggestions and feedback.
- Ensure that all estimating schedules are met to maintain project timelines and meet client expectations.
- Work collaboratively within a team environment, fostering a positive and productive atmosphere.
- Maintain a keen focus on cost-effectiveness, quality, and customer satisfaction for all projects. Strive to deliver high-quality estimates that align with clients' needs.
- Pay meticulous attention to detail and adhere to internal protocols and procedures with accuracy.

Job Requirements:

- A bachelor's degree in a related field, such as construction management, engineering, or a similar discipline or a High School Diploma and equivalent work experience.
- Substantial experience in estimating and costing, typically at least 5-7 years, with a proven track record of success in this field. Prior experience in a managerial or leadership role is highly desirable.

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- Minimum 10+ years of estimator experience in commercial floor covering and installation industry.
- Proficiency in using estimating software and tools, as well as a strong understanding of industry-specific software for estimating purposes such as Callidus, Measure, & MeasureSquare is strongly preferred.
- Ability to read and interpret blueprints as they pertain to floor covering.
- Basic understanding of CSI Standards.

About You:

- High level of Integrity
- Excellent communication skills, both written and verbal, to interact with team members, clients, and other stakeholders effectively.
- Demonstrated leadership abilities, as this role often involves managing a team of estimators and providing guidance.
- Meticulous attention to detail is crucial in ensuring the accuracy of estimates and compliance with project specifications.
- Effective problem-solving skills to overcome estimating challenges and make informed decisions.
- Knowledge of project management principles and methodologies to effectively oversee multiple projects concurrently.
- An ability to identify areas for process improvement and implement solutions to enhance estimating practices.
- Strong interpersonal skills to collaborate with various teams, clients, and contractors to obtain the necessary information for accurate estimates.
- A commitment to meeting customer expectations and delivering cost-effective solutions.
- Understanding of relevant industry regulations, safety standards, and legal compliance.
- The capacity to adapt to changes and remain flexible in a dynamic work environment.

Physical Requirements:

- Must be able to sit for prolonged periods of time.
- The ability to speak, hear and read while communicating both verbally and in writing to customers.
- The ability to perform fast repeated movements of fingers, hands, and wrists (keyboarding and other tasks).

Benefits & Perks – Together We Own It!

- Employee Stock Ownership Plan (ESOP)
- 401k matching
- Bonus pay
- Paid time off
- Flexible schedule
- Health insurance
- Health savings account
- Vision insurance
- Dental insurance
- Flexible spending account
- Life insurance
- Employee assistance program
- Professional development assistance

Inside Edge Commercial Interior Services' Family of Brands:





Inside Edge Commercial Interior Services, LLC is an Equal Opportunity Employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

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